

Improve Security - Letter of Credit Training – Learn to manage the process

Course objectives:

The course will help exporters take control of the process from quote to cash so that they can:

- Improve their presentations
- Reduce discrepancy charges
- Maintain security of payment

Who should attend?

- Personnel that negotiate payment terms with their customer
- Logistics people that handle shipping documents
- Staff that present documents for payment
- Credit personnel



Course content:

- Definition of terms
- Understanding confirmations and the security of a letter of credit
- Template/pro-forma to guide customers in opening letters of credit that make compliance easier
- Understand the key elements of UCP600, the underlying rules that govern letters of credit
- What to do when you receive a letter of credit
- How to request amendments
- Document check-list to avoid the most common discrepancies
- How to present your documents to the bank
- What to do if you have presented discrepant documents
- CreditCraft will supply comprehensive reference documents for attendees to take away from the course

Venue

Portal Business Centres Ltd, Dallam Court, Dallam Lane, Warrington, WA2 7LT
26th November 2009 - 09:30 hrs – 16:30hrs

Course fees £195 +VAT per delegate with a 10% discount for companies in our AFM Sector

To enrol or enquire about in-house training please email risk@creditcraft.co.uk or telephone 01829 751103